

Message Text

UNCLASSIFIED

PAGE 01 WINNIP 00124 051857Z
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 INT-05 COME-00 TRSE-00
AGRE-00 CIAE-00 INR-07 NSAE-00 L-03 /036 W
-----060154Z 071300 /62

R 051625Z APR 77
FM AMCONSUL WINNIPEG
TO SECSTATE WASHDC 1865
INFO AMEMBASSY OTTAWA

UNCLAS WINNIPEG 0124

E.O. 11652: N/A
TAGS: EMIN, CA
SUBJ: POTASH SUPPLY ASSURANCE

REF: STATE 67414

1. IN REPLY TO QUESTION RAISED PARA 10, REFTEL, SPOKESMAN FOR
GOS POTASH SECRETARIAT ADVISES THAT DUVAL PURCHASE DID NOT RPT
NOT INCLUDE SUPPLY GUARANTEE AGREEMENT SIMILAR TO 5-YEAR ARRANGE-
MENT POTASH CORPORATION OF SASKATCHEWAN MADE WITH TERRA CHEMICALS
OF SIOUX CITY, IOWA. THIS MAY HAVE BEEN BECAUSE DUVAL WAS NOT
AS HEAVILY INVOLVED IN FERTILIZER MARKETING AS IS TERRA CHEMICALS
IN WHICH HUDSON BAY MINING HAS 51 PER CENT EQUITY INTEREST.

2. HOWEVER, SOME CONTINUITY OF SUPPLY HAS PROBABLY RESULTED
FROM FACT THAT POTASH CORPORATION OF SASKATCHEWAN HAS SET UP ITS
MARKETING HEADQUARTERS IN ATLANTA, GEORGIA, WHERE DUVAL PREVIOUSLY
HAD ITS MARKETING OFFICE, AND HAS HIRED SEVERAL FORMER DUVAL
SALES EMPLOYEES.
HUTSON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SUPPLIES, POTASSIUM, MINING INDUSTRY
Control Number: n/a
Copy: SINGLE
Sent Date: 05-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977WINNIP00124
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770119-0068
Format: TEL
From: WINNIPEG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770484/aaaacvrb.tel
Line Count: 44
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: cb02efa9-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 67414
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 12-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2887761
Secure: OPEN
Status: NATIVE
Subject: POTASH SUPPLY ASSURANCE
TAGS: EMIN, CA, US
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/cb02efa9-c288-dd11-92da-001cc4696bcc
Review Markings:
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